

JOB DESCRIPTION AND REQUIREMENTS
for
LCA AND EPD SERVICES MANAGER

Company Summary:

Climate Earth Inc. (climateearth.com), is a fast growing and innovative provider of cloud-based applications for the concrete industry. We are the North American market leader in software tools for EPD generation, EPD data analysis, and low carbon concrete sales tools. Our software tools help concrete providers compete and win in the growing market for low carbon construction. In 2022 we will expand globally into both Europe and Asia.

The company's EPD software tools remain the first and only suite of applications designed to ensure that concrete producers lead the market in low carbon construction. These applications are being used by more than 350 plants across the US, accelerating low carbon product innovation and helping producers engage effectively with clients.

Position Title: LCA and EPD Services Manager
Location: Flexible
Reports to: Vice President of EPD Services

Position Summary:

A critical member of a small high-energy team, the LCA and EPD Services Manager is responsible for key customer relationships, leading complex life cycle assessment (LCA) projects and implementing our EPD (Environmental Product Declaration) Generator™ system. The LCA and EPD Services Manager will build and preserve trusted customer relationships and using your strong relationship and consulting skills identify opportunities to better serve customers with additional or new applications.

To be successful as LCA and EPD Services Manager, you should possess proven experience with implementing complex corporate life cycle assessment projects and have excellent project management and communication skills.

Responsibilities:

- Working with clients to implement company's EPD software systems
- Conducting LCA and EPD projects, including building complex SimaPro models from the ground up. We prefer candidates who also have expertise in GABi and Open LCA.
- Building and maintaining relationships with key customers.
- Keeping customers updated on the latest products.

Requirements:

- A Bachelor of Science or master's degree in engineering, science, mathematics or other technical field.
- Demonstrated expertise in all relevant ISO, and PCR documentation to include ISO 14040, 14044, 14025, 21930 and multiple construction PCRs.

- A minimum of 5 years' corporate LCA experience.
- Proven ability to build complex LCA models in the latest versions of SimaPro, OpenLCA and/or GABi software.
- Excellent interpersonal and communication skills.
- A team player with strong leadership and customer relationship skills.
- Fluent in English. We prefer candidates who are also fluent in another language.

We are growing and we want you to be an integral part of our growth. You are excited by and willing to learn as you take on added responsibility including new technical and managerial roles.

Working closely with the Vice President of EPD Services, you will be responsible for selected major account relationships and will also manage some of our most complex LCA projects. Day to day you will be managing multiple LCA projects and EPD Generator implementations while simultaneously maintaining critical business relationships. The LCA and EPD Services Manager will be expected to participate in and ultimately lead the implementations of all the company's software tools.

This position requires strong customer relationship and project management skills and is also a hands-on technical position, requiring a critical eye for details and a big picture perspective. You will be responsible for the success of some of our largest customers with little direct day to day oversight. The successful candidate must be a team player, skilled time manager and negotiator, obsessive planner, strategic thinker, and skilled writer who is self-motivated, creative, confident, hardworking, and enthusiastic.

Location and environment:

- While location is flexible, we prefer candidates located in the mountain time zone
- If remote you will be working from a home office or coworking space

To apply:

Submit your resume and cover letter to recruiting@climateearth.com. Applications will be reviewed on a rolling basis until the position is filled.

Note that we do not accept phone calls, drop-ins, or hard copies.